



ARIHANT
SUPERSTRUCTURES LTD.
CONTINUING STABILITY

EARNINGS PRESENTATION

Jun 2017 (Q1-FY18)

NSE : ARIHANTSUP
BSE : 506194
BLOOMBERG : ARSU:IN

ASL believes REAL ESTATE is a retail product with a flavour of an Asset Class.

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The data is as of 30th Jun 2017.

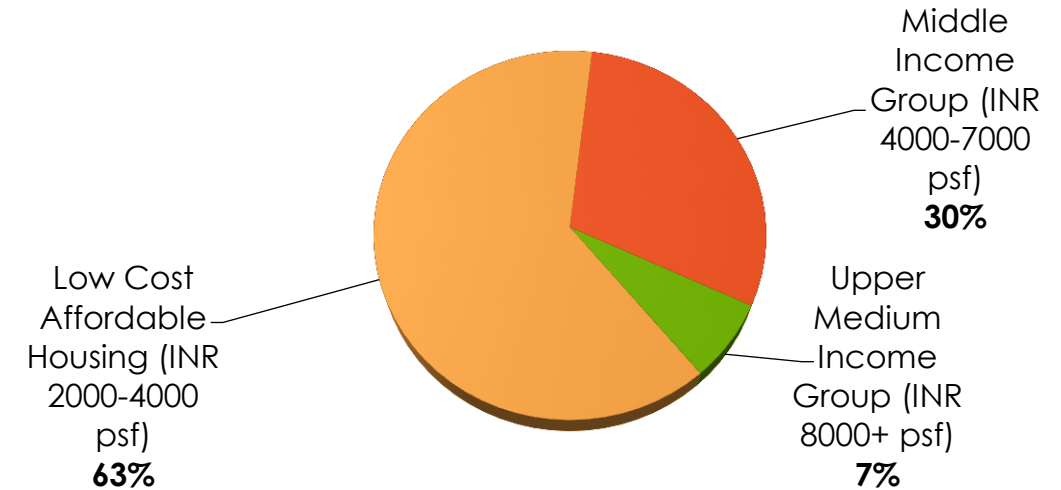
Q1FY18 - Operating Highlights

1. RERA Registrations and GST adaptations were challenges to overcome successfully
2. ASL witnessed good sales traction in Q1/18.
3. Launched Affordable Housing Project Arihant Anchal at Jodhpur in May 17. Witnessed encouraging response with 225+ Unit sales in 15 days.
4. Profit hitting P&L for the 1st time had effect on Financial Performance for the Quarter "Arihant Alok".

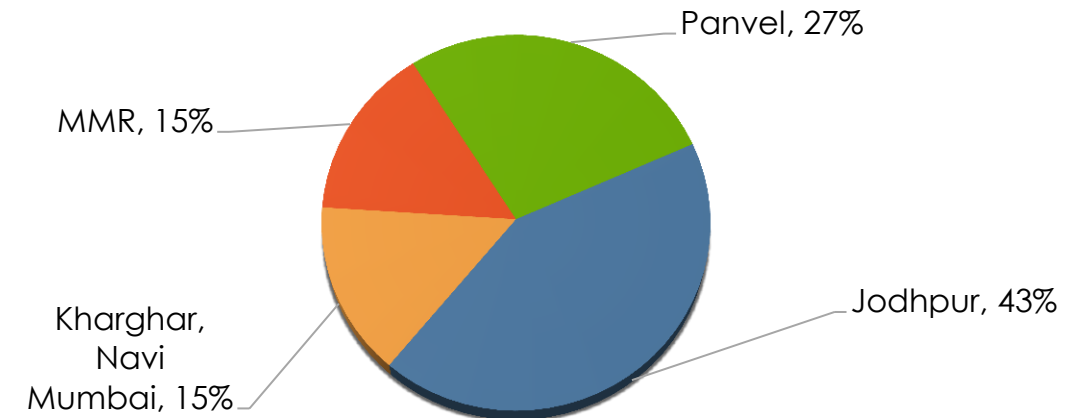
Q1FY18 - Financial Highlights

1. Revenue during Q1 increased by 88% to INR 576.95 mn
2. EBITDA increased by 48% to INR 108.93 mn
3. PAT increased by 22% to INR 39.00 mn

Category Wise Project Profile



Area Wise Project Portfolio



Future Monetization

	Project	Location	Total Area with Common Area	Area Sold (SqFt)	% Area Sold	Total Units	Units Sold	% Units Sold	Project Completion %	Average Rate	Sale Value (in Mn)	Amount Received (in Mn)	Balance Sold Value Receivable (in MN)
Mumbai	Arihant Aalishan - I	Kharghar	457,525	189,714	41%	391	174	45%	9%	6,485	1,230	381	849
	Arihant Aalishan - II	Kharghar	512,855	-	0%	336	-	0%	0%	-	-	-	-
	Arihant Anshula	Taloja (Nr Kha	509,483	202,988	40%	504	224	44%	49%	4,160	844	606	238
	Arihant Anaika - I	Taloja (Nr Kha	201,289	129,230	64%	188	126	67%	57%	4,034	521	330	191
	Arihant Anaika - II	Taloja (Nr Kha	186,808	-	0%	160	-	0%	0%	-	-	-	-
	Arihant Arshiya - I	Khopoli	358,718	257,622	72%	522	382	73%	100%	2,985	769	680	89
	Arihant Arshiya - II	Khopoli	148,052	85,262	58%	251	147	59%	65%	3,033	259	195	64
	Arihant Arshiya - III	Khopoli	61,530	3,080	5%	67	4	6%	17%	3,598	11	0	11
	Arihant Arshiya - IV	Khopoli	908,342	-	0%	1,608	-	0%	0%	-	-	-	-
	Arihant Anmol - III	Badlapur	116,156	67,388	58%	149	93	62%	19%	3,373	227	148	79
	Arihant Aloki - I	Karjat	109,884	44,259	40%	113	48	42%	71%	3,311	147	102	44
	Arihant Aloki - II	Karjat	82,727	13,222	16%	90	18	20%	10%	3,409	45	14	31
	Arihant Aloki - III	Karjat	159,446	-	0%	118	-	0%	0%	-	-	-	-
	Arihant Amisha - I	Taloja	134,960	89,075	66%	176	119	68%	93%	3,343	298	252	46
	Arihant Amisha - II	Taloja	283,530	-	0%	377	-	0%	0%	-	-	-	-
	Arihant Aarohi - I	Thane Shil Roa	218,645	164,683	75%	223	168	75%	90%	4,838	797	741	55
	Arihant Aarohi - II	Thane Shil Roa	51,990	7,951	15%	37	31	84%	0%	4,760	38	-	38
Arihant Akanksha	Panvel	3,030,000	268,309	9%	2,600	227	9%	0%	5,566	1,493	271	1,223	
			7,531,940	1,522,783	20%	7,910	1,761	22%			6,680	3,722	2,958
Jodhpur	Arihant Adita - I	Jodhpur	506,941	454,708	90%	408	365	89%	100%	2,242	1,019	924	95
	Arihant Adita - II	Jodhpur	180,330	88,795	49%	164	81	49%	91%	2,575	229	200	29
	Arihant Adita - III	Jodhpur	187,875	106,425	57%	165	95	58%	89%	2,632	280	227	53
	Arihant Adita - IV	Jodhpur	133,920	36,230	27%	82	22	27%	17%	2,672	97	20	76
	Arihant Adita - V	Jodhpur	299,070	36,230	12%	236	9	4%	0%	681	25	-	25
	Arihant Ashray	Jodhpur	39,000	38,350	98%	123	121	98%	0%	2,021	78	5	72
	Arihant Aangan	Jodhpur	45,600	29,260	64%	121	78	64%	26%	2,128	62	25	37
	Arihant Aanchal - I	Jodhpur	478,800	379,800	79%	532	422	79%	18%	2,049	778	226	552
	Arihant Aanchal - II	Jodhpur	226,800	142,200	63%	252	158	63%	0%	2,279	324	4	320
	Arihant Aanchal - III	Jodhpur	1,386,000	-	0%	1,540	-	0%	0%	-	-	-	-
	Arihant Ayati	Jodhpur	210,421	81,261	39%	81	29	36%	81%	3,830	311	251	60
	Arihant Aakarshan	Jodhpur	1,680,000	-	0%	825	-	0%	0%	-	-	-	-
			5,374,757	1,393,259	26%	4,529	1,380	30%			3,203	1,883	1,320
			12,906,697	2,916,042	23%	12,439	3,141	0.25			9,883	5,604	4,278

INR Mn (except as stated)	Q1 FY18	Q1FY17	Y-O-Y Change %	Q4 FY17	Q-O-Q Change %
Revenue	576.95	307.39	88%	822.43	-30%
Total Expenditure	468.02	235.09	99%	445.235	5%
EBITDA	108.93	72.30	51%	377.195	-71%
EBITDA Margin (%)	18.88%	23.52%	-20%	45.86%	-59%
Interest	38.28	15.25	151%	40.31	-5%
Depreciation	3.05	2.44	25%	2.61	17%
Other Income	3.96	3.89	2%	5.14	-23%
PBT	71.57	58.50	22%	339.4	-79%
Tax	22.01	20.08	10%	112.85	-81%
PAT	49.56	38.42	29%	226.56	-78%
PAT Margin (%)	8.59%	12.50%	-31%	27.55%	-69%
Minority Interest	10.56	6.47	63%	18.61	-43%
Attributable PAT	39.00	31.95	22%	207.95	-81%
EPS	0.95	0.78	22%	5.05	-81%

Particulars	FY 16	FY 17	Y-O-Y Change
Total Revenue	1,238	1,862	50%
Total Expenses	876	1219	39%
EBITDA	362	643	78%
EBITDA Margin (%)	29%	35%	18%
Depreciation	11	10	-9%
Interest & Finance Charges	37	101	173%
PBT	314	532	69%
Total Taxes	104	173	66%
PAT (Before Minority)	210	359	71%
Share of Minority	-20	-32	60%
Net Profit (Attributable)	190	327	72%
Net Profit Margin	15%	18%	14%
EPS (Basic)	4.63	7.94	71%



Company (INR Mn)	Net Worth	PAT (FY17)
Arihant Superstructures Limited	1202.45	18.62
Arihant Vatika Realty Private Limited	135.96	21.51
Arihant Abode Limited	1.37	0.09
Arihant Gruhnirman Private Limited	-1.68	-0.02
Arihant Aashiyana Private Limited	86.45	8.22
	1424.55	48.42

Net Worth : As per Standalone Balance Sheet of each Company. PAT is only for FY17.



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