

Earnings Presentation Q1FY17

ARIHANT
SUPERSTRUCTURES LTD.
CONTINUING STABILITY



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Performance Review

Consolidated Q1FY17 Review

- Total revenue was Rs. 310.0 mn as compared to Rs. 232.4 mn during the Q1FY16, reflecting an increase of 33%
- Net revenue was Rs. 307.4 mn for Q1FY17 as compared to Rs. 228.9 mn in the Q1FY16, an increase of 34%.
- EBITDA stood at Rs. 74.9 mn , translating to margins of 24.4%
- Net profit stood at Rs.31.1 mn for Q1FY17 as compared to Net profit of Rs.22.0 mn in Q1FY16, a growth of 35%
- Basic EPS stood at Rs. 0.91 against 0.60 in the Q1FY16
- Achieved sales of 172 units having saleable area of 168,142 Square feet, average realization of Rs. 3,985 per square feet

Quarterly Financial Performance

Particulars	Metrics	30-Jun-16	31-Mar-16	QoQ Growth	30-Jun-15	YoY Growth
		Q1FY17	Q4FY16		Q1FY16	
Revenue	Total Revenue (INR M)	310.0	382.4	-19%	232.4	33%
	Net Revenue (INR M)	307.4	377.3	-19%	228.9	34%
Profit	EBITDA (INR M)	74.9	76.1	-2%	54.5	37%
	PBT (INR M)	57.6	65.2	-12%	40.7	42%
	PAT (INR M)	31.1	34.8	-11%	22.9	35%
Margin	EBITDA	24.4%	20.2%		23.8%	
	PBT	18.6%	17.1%		17.5%	
	PAT	10.0%	9.1%		9.9%	
EPS	Basic (Rs.)	0.91	1.07	-15%	0.60	52%
	Diluted (Rs.)	0.91	1.07	-15%	0.60	52%

Consolidated Financials

Consolidated P&L Statement

Sr No.	Consolidated Unaudited Financial Statements for the Quarter ended (All figures in INR Million except EPS)	30-Jun-16	31-Mar-16	QoQ Growth	30-Jun-15	YoY Growth
		Q1FY17	Q4FY16		Q1FY16	
	Net Sales / Income from Operation					
1	Income	307.4	377.3	-19%	228.9	34%
2	Expenditure					
(a)	Cost of material consumed	356.5	420.2	-15%	189.3	88%
(b)	Purchases of stock-in-trade					
(c)	Changes in inventories of finished goods, WIP and stock-in-trade	(189.8)	(198.0)	-4%	(51.5)	269%
(d)	Employee benefits expense	19.9	19.8	0%	17.7	12%
(e)	Depreciation and amortization expense	2.4	2.8	-13%	2.7	-10%
(f)	Other expenses	48.6	64.3	-24%	22.4	117%
	Total Expenditure	237.6	309.1	-23%	180.6	32%
3	Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	69.8	68.2	2%	48.3	45%
4	Other Income	2.7	5.1	-48%	3.5	-24%
5	Profit before Interest and Exceptional Items (3+4)	72.5	73.3	-1%	51.8	40%
6	Interest	14.9	8.1		11.1	
7	Profit after Interest but before Exceptional Items (5-6)	57.6	65.2	-12%	40.7	42%
8	Exceptional Items					
9	Profit(+)/ Loss (-) from Ordinary Activities before Tax (7+8)	57.6	65.2	-12%	40.7	42%
10	Tax Expenses	20.1	21.3	-6%	15.9	26%
11	Net Profit(+)/ Loss (-) from Ordinary Activities after Tax (9-10)	37.5	43.9	-15%	24.7	52%
12	Extraordinary Items (net of tax expense Rs.)	-	-			
13	Net Profit(+)/ Loss (-) for the Period (11-12)	37.5	43.9	-15%	24.7	52%
14	Share of profit(loss) of associates				(0.1)	
15	Minority interest	6.5	9.2		1.8	
16	Net Profit/(Loss) after taxes, minority interest and share of profit/(loss) of associates (13+14-15)	31.1	34.8	-11%	22.9	35%
	Earnings Per Share (EPS) in Rs.					
(a)	Basic and diluted EPS before Extraordinary items (not annualized)	0.91	1.07	-15%	0.6	52%
(b)	Basic and diluted EPS after Extraordinary items (not annualized)	0.91	1.07	-15%	0.6	52%

Reserves and PAT- Entity wise

In Mn

Particulars	Total Reserves	Profit After Tax (PAT)
Arihant Superstructures Ltd.	861.8	14.7
Arihant Vatika Realty Pvt. Ltd.	101.8	0.9
Arihant Abode Ltd.	1.2	-
Arihant Gruhnirman Pvt. Ltd.	(1.5)	-
Arihant Aashiyana Pvt. Ltd.	29.6	15.2
Adeshwar Realty Pvt. Ltd.	81.9	11.3
Total	1,074.9	42.2

Project Details- Ongoing and Upcoming (MMR)

Projects	Location	Economic Interest	Saleable area	No. of units	Units Sold	Percentage
Arihant Arshiya I	Khopoli	100%	0.35	522	399	91.4%
Arihant Arshiya II	Khopoli	100%	0.96	1,074	154	5.0%
Arihant Aloki	Karjat	60%	0.45	408	82	18.0%
Arihant Anmol I	Badlapur	60%	0.24	336	349	92.7%
Arihant Anmol II	Badlapur	60%	0.16	96	92	91.8%
Arihant Anmol III	Badlapur	60%	0.17	168	52	7.0%
Arihant Anshula I	Taloja	60%	0.15	159	136	40.3%
Arihant Anshula II	Taloja	60%	0.30	329	-	-
Arihant Amisha I	Panvel	60%	0.18	224	112	71.2%
Arihant Amisha II	Panvel	60%	0.21	331	-	-
Arihant Anaika	Panvel	60%	0.36	348	26	8.0%
Arihant Akanksha	Panvel	60%	2.75	2,056	277	-
Arihant Aarohi	Thane	100%	0.24	200	111	65.7%
Arihant Aalishan I	Kharghar(A)	60%	0.58	522	208	4.0%
Arihant Aalishan II	Kharghar(A)	60%	0.72	493	-	-

Project Details- Ongoing and Upcoming (Jodhpur)

Projects	Location	Economic Interest	Saleable area	No. of units	Units Sold	Percentage
Arihant Adita I	Jodhpur	100%	0.50	404	317	94.0%
Arihant Adita II	Jodhpur	100%	0.18	164	62	60.4%
Arihant Adita III	Jodhpur	100%	0.19	165	73	42.2%
Arihant Adita (remaining)	Jodhpur	100%	0.44	336	123	-
Arihant Agrima	Jodhpur	100%	0.30	40	24	90.0%
Arihant Ayati	Jodhpur	100%	0.21	77	20	29.8%
Arihant Ashray	Jodhpur	100%	0.05	130	120	-
Arihant Aangan	Jodhpur	100%	0.05	120	67	-
Arihant Aanchal	Jodhpur	100%	2.10	2,324	463	-
Arihant Akarshan	Jodhpur	100%	1.68	800	20	-



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