

# Earnings Presentation Q2/H1 FY16

**ARIHANT**  
SUPERSTRUCTURES LTD.  
CONTINUING STABILITY



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# Performance Review

## Consolidated Q2 FY16 Review

- Total revenue was Rs. 236.2 mn as compared to Rs. 232.4 mn during the Q1FY16, reflecting an increase of 2%
- Net revenue was Rs. 234.8 mn for Q2FY16 as compared to Rs. 228.9 mn in the Q1FY16, an increase of 3%.
- EBITDA stood at Rs. 63.8 mn as compared to Rs. 54.5mn during the Q1FY16 , increased by 17%
- EBITDA Margin was 27.2% for Q2FY16 as against 23.8% in Q1FY16
- Net profit stood at Rs. 32.0 for Q2FY16 as compared to Net profit of Rs.22.9 mn in Q1FY16
- Registered total sales for Q2FY16 was 109 units, 98246 sqft
- Basic EPS stood at Rs. 0.60 against 0.56 in the Q1FY16

# Performance Review

## Consolidated H1 FY16 Review

- Total revenue was Rs. 468.5 mn as compared to Rs. 547.6 mn during the corresponding period of previous year, reflecting a decline of 14%
- Net revenue was Rs. 463.8 mn for H1FY16 as compared to Rs. 535.9 mn in the corresponding period of the previous year, a decline of 13%.
- EBITDA stood at Rs. 118.3 mn as compared to Rs. 191.0 mn during the corresponding period of previous year, reduced by 38%
- EBITDA Margin was 25.5% for H1FY16 as against 35.6% in H1FY15
- Net profit stood at Rs. 57.5 for H1FY16 as compared to Net profit of Rs. 71.8 mn in the corresponding period of the previous year
- Registered total sales for H1FY16 was 179 units, 165616 sqft
- Basic EPS stood at Rs. 1.40 against 1.98 in the corresponding period of the previous fiscal

# Quarterly Financial Performance

Particulars	Metrics	30-Sep-15	30-Jun-15	QoQ Growth	30-Sep-14	YoY Growth
		Q2 FY16	Q1 FY16		Q2 FY15	
Revenue	Total Revenue (INR M)	236.2	232.4	2%	380.8	-38%
	Net Revenue (INR M)	234.8	228.9	3%	375.2	-37%
Profit	EBITDA (INR M)	63.8	54.5	17%	131.6	-52%
	PBT (INR M)	52.3	40.7	29%	94.3	-44%
	PAT (INR M)	32.0	22.9	39%	59.5	-46%
Margin	EBITDA	27.2%	23.8%		35.1%	
	PBT	22.2%	17.5%		24.8%	
	PAT	13.5%	9.9%		15.6%	
EPS	Basic (Rs.)	0.60	0.56	7%	1.48	-59%
	Diluted (Rs.)	0.60	0.56	7%	1.48	-59%
ShareHolding	Promoters (%)	74.1%	74.1%		73.9%	
	Public (%)	25.9%	25.9%		26.1%	

## Consolidated Financials

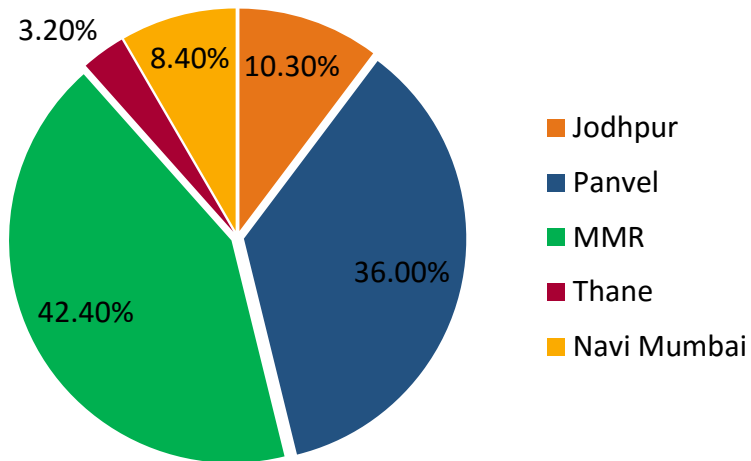
# Half yearly Financial Performance

Particulars	Metrics	30-Sep-15	30-Sep-14	YoY Growth
		H1 FY16	H1 FY15	
<b>Revenue</b>	<b>Total Revenue (INR M)</b>	468.5	547.6	-14%
	<b>Net Revenue (INR M)</b>	463.8	535.9	-13%
<b>Profit</b>	<b>EBITDA (INR M)</b>	118.3	191.0	-38%
	<b>PBT (INR M)</b>	93.0	114.4	-19%
	<b>PAT (INR M)</b>	57.5	71.8	-20%
<b>Margin</b>	<b>EBITDA</b>	25.5%	35.6%	
	<b>PBT</b>	19.8%	20.9%	
	<b>PAT</b>	12.3%	13.1%	
<b>EPS</b>	<b>Basic (Rs.)</b>	1.40	1.98	-29%
	<b>Diluted (Rs.)</b>	1.40	1.98	-29%
<b>ShareHolding</b>	<b>Promoters (%)</b>	74.1%	73.9%	
	<b>Public (%)</b>	25.9%	26.1%	

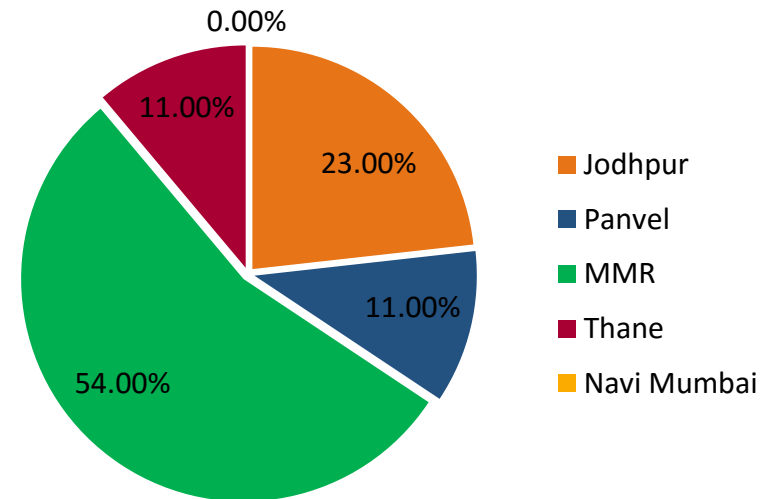
## Consolidated Financials

# Break-up of Area Booked

FY 15



H1 FY 16





# Consolidated P&L Statement

Sr No.	Consolidated Unaudited Financial Statements for the Quarter ended figures in INR Million except EPS)	(All	30-Sep-15	30-Jun-15	QoQ Growth	30-Sep-14	YoY Growth
			Q2 FY16	Q1 FY16		Q2 FY15	
	<b>Net Sales / Income from Operation</b>						
1	<b>Income</b>		234.8	228.9	3%	375.2	-37%
2	<b>Expenditure</b>						
(a)	Cost of material consumed		213.7	189.3	13%	375.0	-43%
(b)	Purchases of stock-in-trade		-	-		-	
(c)	Changes in inventories of finished goods, WIP and stock-in-trade		(83.3)	(51.5)	62%	(176.0)	-53%
(d)	Employee benefits expense		18.6	16.7	11%	17.6	5%
(e)	Depreciation and amortization expense		2.7	2.7	-1%	2.7	0%
(f)	Other expenses		23.5	23.4	0%	32.6	-28%
	<b>Total Expenditure</b>		175.1	180.6	-3%	251.9	-30%
	<b>Profit from Operations before Other Income, Interest &amp; Exceptional Items</b>						
3	<b>(1-2)</b>		59.8	48.3	24%	123.3	-52%
4	Other Income		1.3	3.5	-62%	5.6	-76%
5	<b>Profit before Interest and Exceptional Items (3+4)</b>		61.1	51.8	18%	128.9	-53%
6	Interest		8.7	11.1		34.6	
7	<b>Profit after Interest but before Exceptional Items (5-6)</b>		52.3	40.7	29%	94.3	-44%
8	Exceptional Items		-	-		-	
9	<b>Profit(+)/ Loss (-) from Ordinary Activities before Tax (7+8)</b>		52.3	40.7	29%	94.3	-44%
10	Tax Expenses		19.6	15.9	23%	33.2	-41%
11	<b>Net Profit(+)/ Loss (-) from Ordinary Activities after Tax (9-10)</b>		32.8	24.7	32%	61.1	-46%
12	Extraordinary Items (net of tax expense Rs.)		-	-		-	
13	<b>Net Profit(+)/ Loss (-) for the Period (11-12)</b>		32.8	24.7	32%	61.1	-46%
14	Share of profit(loss) of associates		0.1	0.1		0.1	
15	Minority interest		0.7	1.8		1.6	
16	<b>Net Profit/(Loss) after taxes, minority interest and share of profit/(loss) of associates (13+14-15)</b>		32.0	22.9	39%	59.5	-46%

# Reserves and PAT- Entity wise

In Mn

Particulars	Total Reserves	Profit After Tax (PAT)
Arihant Superstructures Ltd.	395.4	37.9
Arihant Vatika Realty Pvt. Ltd.	72.1	1.8
Arihant Abode Ltd.	0.7	0.0
Arihant Gruhnirman Pvt. Ltd.	-1.7	-0.0
Arihant Aashiyana Pvt. Ltd.	-11.0	1.4
Adeshwar Realty Pvt. Ltd.	52.3	2.8
<b>Total</b>	<b>510.7</b>	<b>43.9</b>

# Project Details- Ongoing and Upcoming

Projects	Location	Economic Interest	Saleable area (mnsf)	No. of units	Units Sold	Percentage Completed
Arihant Arshiya I	Khopoli	100%	0.457	518	492	69.3
Arihant Arshiya II	Khopoli	100%	0.858	1,078	0	-
Arihant Aloki	Karjat	60%	0.450	408	67	12.0
Arihant Anmol I	Badlapur	60%	0.318	435	330	79.6
Arihant Anmol II	Badlapur	60%	0.158	165	131	64.9
Arihant Amodini	Taloja	100%	0.135	126	129	100.0
Arihant Anshula	Taloja	60%	0.447	488	59	15.0
Arihant Amisha I	Panvel	60%	0.135	200	116	32.74
Arihant Amisha II	Panvel	60%	0.242	355	0	-
Arihant Anaika	Panvel	60%	0.320	316	15	5.0
Arihant Akanksha	Panvel	60%	2.746	2,056	274	-
Arihant Aarohi	Thane	100%	0.196	194	155	52.7
Arihant Adita I	Jodhpur	100%	0.507	408	339	73.3
Arihant Adita II	Jodhpur	100%	0.183	164	102	49.3
Arihant Adita III	Jodhpur	100%	0.187	168	95	31.9
Arihant Adita IV	Jodhpur	100%	0.435	336	0	-
Arihant Agrima	Jodhpur	100%	3.500	3,500	24	-
Arihant Ayati	Jodhpur	100%	0.210	90	20	23.0



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