

Earnings Presentation Q1 FY16

ARIHANT
SUPERSTRUCTURES LTD.
CONTINUING STABILITY



BSE: 506194 | BLOOMBERG: ARSU:IN | WWW.ASL.NET.IN

Safe Harbor

Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Table of Contents

- Performance Review
- Operating Highlights
- Consolidated Financial Summary
- Project Details – Ongoing and Upcoming

Performance Review

Consolidated Q1 FY16 Review

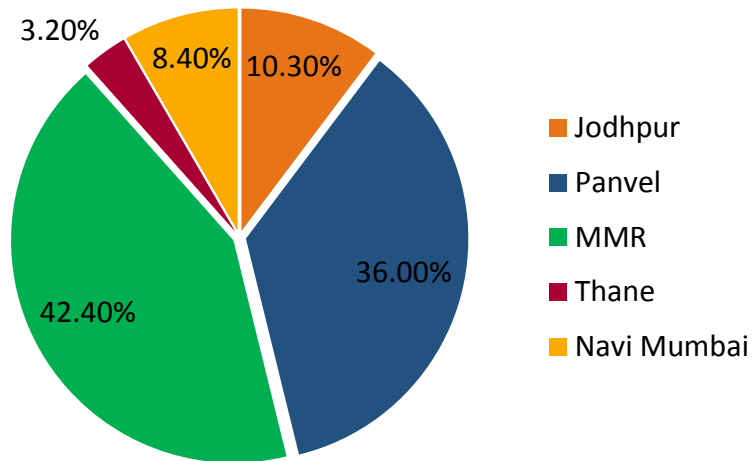
- Total revenue was Rs. 232.4 mn as compared to Rs. 166.9 mn during the corresponding period of previous year, reflecting an increase of 39%
- Net revenue was Rs. 228.9 mn for Q1 FY16 as compared to Rs. 160.7 mn in the corresponding period of the previous year, an increase of 42%.
- EBITDA stood at Rs. 54.5 mn as compared to Rs. 58.0 mn during the corresponding period of previous year, reduced by 6%
- EBITDA Margin was 23.8% for Q1FY16 as against 36.1% in Q1FY15
- Net profit stood at Rs. 22.9 for Q1FY16 as compared to Net profit of Rs. 4.5 mn in the corresponding period of the previous year
- Registered total sales for Q1 FY 16 was 70 units, 67370 sqft
- Basic EPS stood at Rs. 0.56 against 0.11 in the corresponding period of the previous fiscal

Consolidated Financial Summary

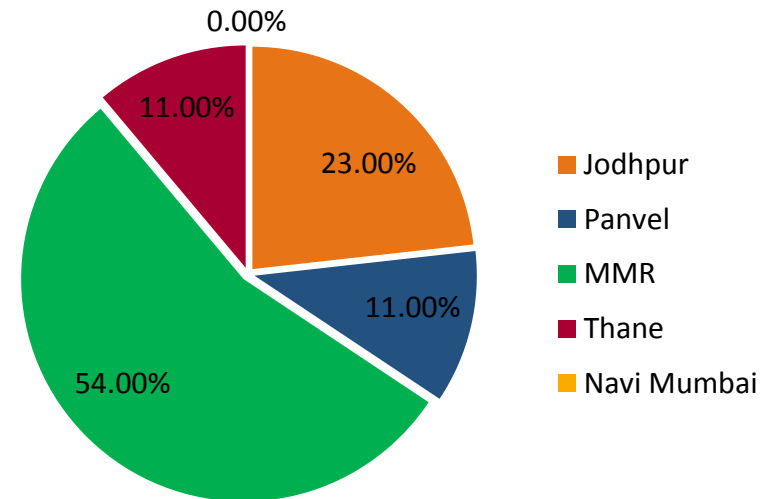
Particulars	Metrics	30-Jun-15	31-Mar-15	QoQ Growth	30-Jun-14	
		Q1 FY16	Q4 FY15		Q1 FY15	YoY Growth
Revenue	Total Revenue (INR M)	232.4	255.6	-9%	166.9	39%
	Net Revenue (INR M)	228.9	251.2	-9%	160.7	42%
Profit	EBITDA (INR M)	54.5	(20.3)	-368%	58.0	-6%
	PBT (INR M)	40.7	33.1	23%	17.6	131%
	PAT (INR M)	22.9	15.9	44%	4.5	410%
Margin	EBITDA	23.8%	-8.1%		36.1%	
	PBT	17.5%	13.0%		10.5%	
	PAT	9.9%	6.2%		2.7%	
EPS	Basic (Rs.)	0.56	0.39	44%	0.11	409%
	Diluted (Rs.)	0.56	0.39	44%	0.11	409%
ShareHolding	Promoters (%)	73.9%	73.9%		73.9%	
	Public (%)	26.1%	26.1%		26.1%	

Break-up of Area Booked

FY 15



Q1 FY 16



Consolidated P&L

Sr No.	Consolidated Unaudited Financial Statements for the Quarter ended (All figures in INR Million except EPS)	30-Jun-15	31-Mar-15	QoQ Growth	30-Jun-14	
		Q1 FY16	Q4 FY15		Q1 FY15	YoY Growth
	Net Sales / Income from Operation					
1	Income	228.9	251.2	-9%	160.7	42%
2	Expenditure					
(a)	Cost of material consumed	189.3	390.8	-52%	192.1	-1%
(b)	Purchases of stock-in-trade	-	-		-	
(c)	Changes in inventories of finished goods, WIP and stock-in-trade	(51.5)	(159.4)	-68%	(115.0)	-55%
(d)	Employee benefits expense	16.7	15.5	7%	15.2	10%
(e)	Depreciation and amortization expense	2.7	2.9	-6%	2.6	3%
(f)	Other expenses	23.4	29.0	-19%	16.5	42%
	Total Expenditure	180.6	278.8	-35%	111.5	62%
	Profit from Operations before Other Income, Interest & Exceptional Items					
3	(1-2)	48.3	(27.6)	-275%	49.2	-2%
4	Other Income	3.5	4.4	-21%	6.2	-44%
5	Profit before Interest and Exceptional Items (3+4)	51.8	(23.2)	-323%	55.4	-7%
6	Interest	11.1	(56.4)		37.8	
7	Profit after Interest but before Exceptional Items (5-6)	40.7	33.1	23%	17.6	131%
8	Exceptional Items	-	-		-	
9	Profit(+)/ Loss (-) from Ordinary Activities before Tax (7+8)	40.7	33.1	23%	17.6	131%
10	Tax Expenses	15.9	13.4	19%	9.4	69%
11	Net Profit(+)/ Loss (-) from Ordinary Activities after Tax (9-10)	24.7	19.7	26%	8.2	202%
12	Extraordinary Items (net of tax expense Rs.)	-	-		-	
13	Net Profit(+)/ Loss (-) for the Period (11-12)	24.7	19.7	26%	8.2	202%

Reserves and PAT- Entity wise

In Mn

Particulars	Total Reserves	Profit After Tax (PAT)
Arihant Superstructures Ltd.	357.5	29.3
Arihant Vatika Realty Pvt. Ltd.	70.3	4.4
Arihant Abode Ltd.	0.7	0.0
Arihant Gruhnirman Pvt. Ltd.	-1.6	-0.0
Arihant Aashiyana Pvt. Ltd.	-12.4	2.2
Adeshwar Realty Pvt. Ltd.	52.5	1.3
Total	466.9	37.2

Project Details- Ongoing and Upcoming

Projects	Location	Economic Interest	Saleable area (mnsf)	No. of units**	Units Sold **	Percentage Completed**
Arihant Arshiya I	Khopoli	100%	0.457	518	481	64.94%
Arihant Arshiya II	Khopoli	100%	0.858	1,078	0	
Arihant Aloki	Karjat	60%	0.450	408	63	6.00%
Arihant Anmol I	Badlapur	60%	0.318	435	322	76.83%
Arihant Anmol II	Badlapur	60%	0.158	165	121	60.31%
Arihant Amodini	Taloja	100%	0.135	126	124	100%
Arihant Anshula	Taloja	60%	0.447	488	52	11.00%
Arihant Amisha I	Panvel	60%	0.135	200	116	29.44%
Arihant Amisha II	Panvel	60%	0.242	355	0	
Arihant Anaika	Panvel	60%	0.320	316	0	
Arihant Akanksha	Panvel	60%	2.746	2,056	262	
Arihant Aarohi	Thane	100%	0.196	194	148	49.74%
Arihant Adita I	Jodhpur	100%	0.507	408	339	70.00%
Arihant Adita II	Jodhpur	100%	0.183	164	102	48.56%
Arihant Adita III	Jodhpur	100%	0.187	168	87	24.17%
Arihant Adita IV	Jodhpur	100%	0.435	336	0	
Arihant Agrima	Jodhpur	100%	3.500	3,500	20	
Arihant Ayati	Jodhpur	100%	0.210	90	22	19.87%



For details please contact

Umesh Jhavar


Vice President – Strategy and IR

 +91 22 4111 3333

 umesh.j@asl.net.in

Diwakar Pingle

Christensen IR

 +91 22 6452 2086

 dpingle@christensenir.com

Arihant Corporate Office:

302, Persepolis Building, Sector 17, Plot No 74, Vashi, Navi Mumbai - 400 703

© 2015 Arihant Superstructures Limited., All Rights Reserved.

Arihant Superstructures Limited Logo and “Continuing Stability” are trademarks of Arihant Superstructures Limited., In addition to Company data, data from market research agencies, Stock Exchanges and industry publications has been used for this presentation. This material was used during an oral presentation; it is not a complete record of the discussion. This work may not be used, sold, transferred, adapted, abridged, copied or reproduced in whole or in part in any manner or form or in any media without the prior written consent. All product names and company names and logos mentioned herein are the trademarks or registered trademarks of their respective owners.