

**Business Overview**

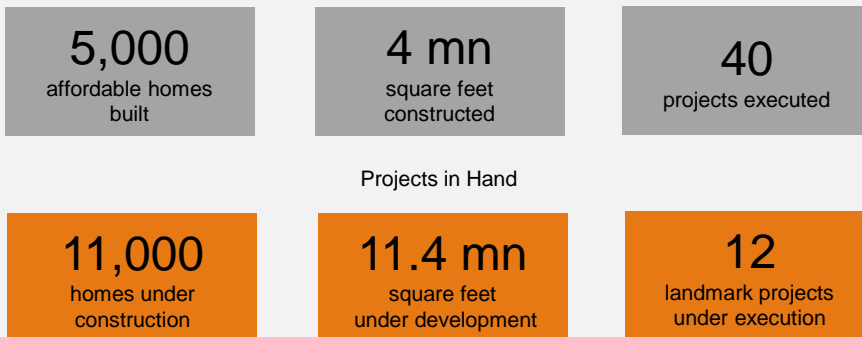
- Promoted by Mr. Ashok Chhajer, the group was established in 1994 and has an impeccable track record of building real estate projects
- Dominant presence in high growth regions like Mumbai MMR (Badlapur, Shil Road, Taloja – Navi Mumbai, Panvel, Karjat and Khopoli) and Jodhpur
- Arihant has completely integrated in-house capabilities of Land Acquisition & Procurement, Liaison, Design & Engineering, EPC and Marketing & Sales
- Winner of many awards and accolades including:
  - “India’s Top 100 projects” to Arihant Adita by CRISIL (2014)
  - “Mumbai Hot 50 Brands” by Hindustan Times & Paul Writer (2014)
  - “Corporate Excellence Award” by Lokmat (2014)
  - “Best Business Practices in Real Estate Award” for 2014 by Accommodation Times (2015)

**Stock Profile**

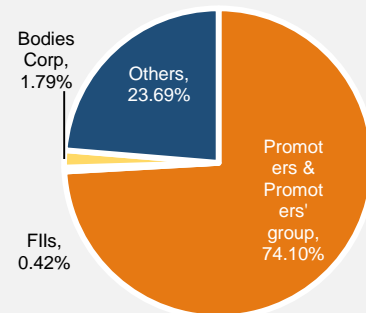
Issued Shares (mn)	41.2
Share Price*(Rs)	39.0
Market Cap* (mn)	~1,613.5
52-week Range(Rs)	52.25 – 30.35

\*Share price and market cap (BSE) as on 4<sup>th</sup> August 2015

**Group History**



**Shareholding Pattern**

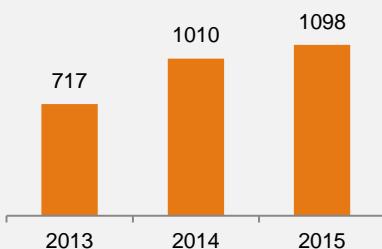


As on 30<sup>th</sup> June 2015

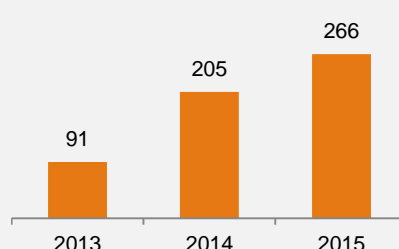
**Key Financial Indicators**

All figures in INR mn

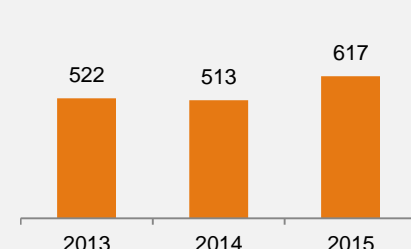
**Total Income**



**EBITDA**



**Net Worth**



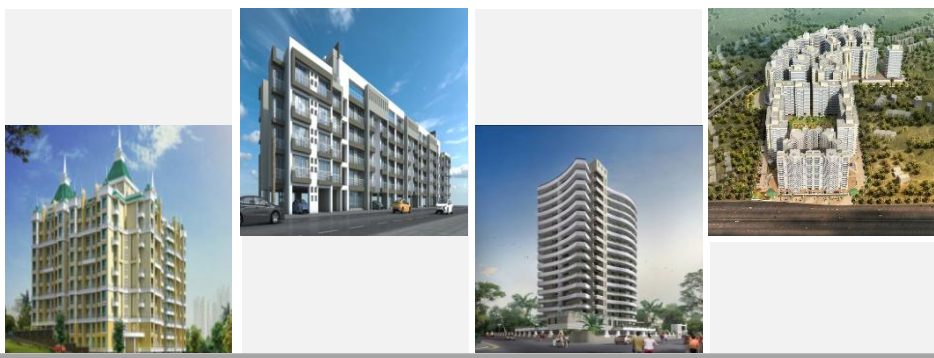
**Q1 FY 16 Update**

- Total revenue in Q1FY16 was Rs. 232.4 mn as compared to Rs. 166.9 mn in Q1FY15, reflecting an increase of 39%
- Net revenue was Rs. 228.9 mn for Q1 FY16 as compared to Rs. 160.7 mn in Q1FY15, an increase of 42%.
- EBITDA stood at Rs. 54.5 mn as compared to Rs. 58.0 mn in Q1FY15 reduced by 6%



# Investor Factsheet

## Q1FY16



### Investment Rationale

- Strong Mumbai MMR and Jodhpur based play with a pipeline of well-located projects. 11,000 homes currently under development
- Fully paid up land bank for projects to be executed in the next seven years
- Execution capability of developing quality projects in affordable housing space. 4 mn sq. ft. of homes delivered by the group
- Land cost as percentage to realization is less than 10% for most projects executed till date
- Strong brand recall for prestigious and premium quality developments in the Navi Mumbai region
- Eminent board of directors supported by a strong management team adhering to strict corporate governance norms

### Progress of Projects in hand (Q1 FY16)

Location	Project Name	Development Potential		Units Sold	Percentage Completion
		mn sqft	Units		
NAVI MUMBAI	Arihant AMODINI	0.14	126	124	100.0%
	Arihant AMISHA I	0.14	200	116	29.4%
PANVEL	Arihant AMISHA II	0.24	355	-	To be launched
	Arihant AKANKSHA	2.75	2,056	262	To be started in Q3
	Arihant ANSHULA	0.45	488	52	11.0%
	Arihant ANAIKA	0.32	316	-	To be started in Q2
THANE	Arihant AAROHI	0.20	194	148	49.7%
MMR	Arihant ARSHIYA I	0.46	518	481	64.9%
	Arihant ARSHIYA II	0.86	1,078	-	To be launched
	Arihant ALOKI	0.45	408	63	6.0%
	Arihant ANMOL I	0.31	435	322	76.8%
	Arihant ANMOL II	0.16	165	121	60.3%
JODHPUR	Arihant ADITA I	0.51	408	339	70.0%
	Arihant ADITA II	0.18	164	102	48.6%
	Arihant ADITA III	0.19	168	87	24.1%
	Arihant ADITA IV	0.44	336	-	To be launched
	Arihant AYATI	0.21	90	22	19.9%
	Arihant AGRIMA	3.50	3,500	20	To be launched

### For More details Please contact

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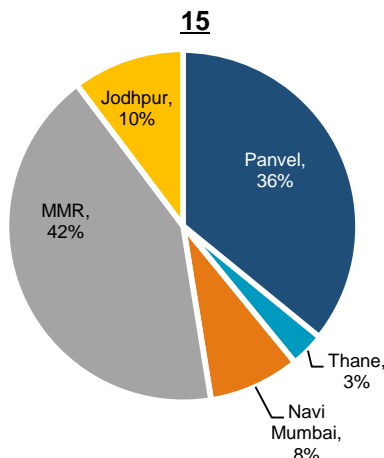
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**Safe Harbor:** Certain statements in this document that are not historical facts, are forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, industry risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

### Area Wise Project Portfolio - Jun



### Category Wise Project Portfolio

